

Leaseurope

The Voice of Leasing and Automotive Rental in Europe



**Annual Survey
2016**

1a. Total Leaseurope Leasing Market 2016

	New Production				Outstandings			
	New Production (Mio€)		% change		Outstandings (Mio€)		% change	
	2016	2015	not adjusted ¹	adjusted ²	2016	2015	not adjusted ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	6,465.88	6,044.87	6.96%	6.96%	22,451.97	22,242.86	0.94%	0.94%
BE Association Belge des Entreprises de Leasing	6,009.70	4,800.50	25.19%	25.19%	14,558.90	13,506.60	7.79%	7.79%
BE Fédération Belge des Loueurs de Véhicules - RENTA	3,190.00	2,940.00	8.50%	8.50%	6,570.00	6,300.00	4.29%	4.29%
BG Bulgarian Association for Leasing - BAL	805.98	738.53	9.13%	9.13%	1,694.62	1,579.24	7.31%	7.31%
CH Schweizerischer Leasingverband - SLV	9,215.74	9,199.36	0.18%	2.27%	19,546.87	19,396.01	0.78%	2.88%
CZ Czech Leasing and Finance Association - CLFA	4,161.91	3,774.04	10.28%	9.29%	7,852.00	7,107.45	10.48%	9.48%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	54,967.15	53,151.00	3.42%	3.42%	136,200.00	132,700.00	2.64%	2.64%
DK Finans og Leasing	8,926.29	7,628.27	17.02%	16.80%	17,160.45	15,149.83	13.27%	13.07%
EE Estonian Leasing Association	1,093.00	933.00	17.15%	17.15%	2,322.00	2,125.00	9.27%	9.27%
ES Asociación Española de Leasing y Renting - AELR	8,209.74	7,753.88	5.88%	5.88%	22,357.06	20,973.83	6.60%	6.60%
ES Asociación Española de Renting de Vehículos - AER	3,905.80	3,144.86	24.20%	24.20%	7,638.93	6,705.20	13.93%	13.93%
FI Federation of Finnish Financial Services - FKL	4,124.00	3,785.00	8.96%	8.96%	9,668.00	8,841.00	9.35%	9.35%
FR Association française des Sociétés Financières - ASF	36,267.00	32,604.00	11.23%	11.23%	92,050.00	87,585.00	5.10%	5.10%
FR Fédération Nationale des Loueurs de Véhicules - FNLV	11,490.00	10,970.00	4.74%	4.74%				
GR Association of Greek Leasing Companies - AGLC	316.33	186.75	69.39%	69.39%	5,125.49	5,433.47	-5.67%	-5.67%
HU Hungarian Leasing Association	1,662.33	1,656.18	0.37%	0.84%	3,652.82	3,457.34	5.65%	6.14%
IT Associazione Italiana Leasing - ASSILEA and ANIASA	22,824.00	19,505.00	17.02%	17.02%	98,107.00	95,412.00	2.82%	2.82%
LT Association of Lithuanian Banks - Leasing Committee	1,513.00	1,086.00	39.32%	39.32%	1,967.00	1,846.00	6.55%	6.55%
LV Latvian Lessors Association	699.74	682.26	2.56%	2.56%	1,343.51	1,203.67	11.62%	11.62%
MA Associação Profissional de Leasing e Renting - APSF	1,288.48	1,281.85	0.52%	0.63%	3,983.57	3,931.11	1.33%	1.45%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	5,551.00	5,205.00	6.65%	6.65%	9,000.00	8,500.00	5.88%	5.88%
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA	5,815.00	5,741.00	1.29%	1.29%	17,328.00	17,936.00	-3.39%	-3.39%
NO Finansieringsselskapenes Forening	5,798.66	5,076.76	14.22%	18.57%	12,959.77	12,536.54	3.38%	7.31%
PL Polish Leasing Association	13,311.13	11,903.76	11.82%	16.61%	24,079.35	20,984.94	14.75%	19.66%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	3,084.00	2,829.00	9.01%	9.01%				
RS Association of Leasing Companies in Serbia - ALCS	338.52	299.53	13.02%	15.25%				
RU United Leasing Association - ULA	10,137.57	8,214.39	23.41%	34.42%	43,935.77	46,405.28	-5.32%	3.12%
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	15,277.49	13,422.36	13.82%	15.23%	32,313.58	29,833.65	8.31%	9.65%
SI Leasing Committee of the Banking Association of Slovenia	1,156.96	1,072.59	7.87%	7.87%	2,033.96	2,337.19	-12.97%	-12.97%
SK Association of Leasing Companies of the Slovak Republic	2,399.00	2,256.00	6.34%	6.34%	3,951.00	3,729.00	5.95%	5.95%
TR Auto Leasing and Rental Companies Association - Tokkder	2,669.82	2,057.18	29.78%	43.41%	5,735.65	4,344.41	32.02%	45.89%
TR Turkish Association of Financial Institutions - AFI/FKB	6,918.02	7,341.93	-5.77%	4.12%	13,166.93	12,139.81	8.46%	19.85%
UA Ukrainian Union of Lessors - UUL	246.64	173.36	42.27%	66.24%	487.55	549.02	-11.20%	3.77%
UK Finance and Leasing Association - FLA	73,828.53	76,481.04	-3.47%	8.98%	139,863.08	141,828.78	-1.39%	11.33%
TOTAL	333,668.38	313,939.25	6.28%	10.30%	779,104.82	756,620.21	2.97%	6.44%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

General Notes

Data shown here are those contributed to Leaseurope by its Member Associations in the context of the 2016 Annual Survey. Data can include estimates provided by Member Associations. Data represents the share of the total national market represented by each association unless otherwise specified.

Data were provided in local currency. The exchange rates used are yearly average rates taken from Eurostat and can be found in table 5.

The data for 2015 shown here are those provided by Leaseurope's Member Associations in the 2015 Annual Survey except when changes in membership or major data modifications warranted the restating of figures for 2015.

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2015 and 2016 Annual Statistical Enquiries.

Leasing figures include data for long term rental/operating leasing. For definitions please refer to Methodological Notes and Glossary. Leasing and short term rental data are provided separately (see tables 26a and 26b for short term rental figures).

Leaseurope members not reporting in this enquiry:

Germany: Bundesverband der Autovermieter Deutschlands; Greece: Greek Car Rental Companies Association; Ireland: Car Rental Council of Ireland; Luxembourg: Fédération Luxembourgeoise des Loueurs de Véhicules; Malta: Rent A Car Association Malta; Netherlands: BOVAG; Spain: FENEVAL; Tunisia: Association Professionnelle Tunisienne des Banques et des Etablissements Financiers

Other Notes

Figures in *italics* are estimates

Figures for Russia and Poland are estimates of the entire leasing markets in these countries (this refers to all tables in the 2016 Annual Survey). Our Russian member, the United Leasing Association represents about 80% of the Russian market and our Polish member, the Polish Leasing Association also represents approximately 90% of the Polish market.

2a. Leasing Market 2016

	New Production							Outstandings			
	Mio€		% change		Number of Contracts			Mio€		% change	
	2016	2015	not adjusted ¹	adjusted ²	2016	2015	%	2016	2015	not adjusted ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	5,739.09	5,426.27	5.76%	5.76%	207,258	185,810	11.54%	21,052.20	20,939.12	0.54%	0.54%
BE Association Belge des Entreprises de Leasing	6,009.70	4,800.50	25.19%	25.19%	101,491	90,635	11.98%	14,558.90	13,506.60	7.79%	7.79%
BE Fédération Belge des Loueurs de Véhicules - RENTA	3,190.00	2,940.00	8.50%	8.50%				6,570.00	6,300.00	4.29%	4.29%
BG Bulgarian Association for Leasing - BAL	805.98	738.53	9.13%	9.13%				1,694.62	1,579.24	7.31%	7.31%
CH Schweizerischer Leasingverband - SLV	9,215.74	9,199.36	0.18%	2.27%	227,836	223,610	1.89%	19,546.87	19,396.01	0.78%	2.88%
CZ Czech Leasing and Finance Association - CLFA	2,394.50	1,992.12	20.20%	19.12%	76,310	63,694	19.81%	4,504.22	4,072.03	10.61%	9.62%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	47,813.38	46,382.00	3.09%	3.09%	1,499,332	1,435,867	4.42%	125,500.00	122,000.00	2.87%	2.87%
DK Finans og Leasing	6,496.00	5,360.05	21.19%	20.97%	151,878	125,408	21.11%	11,509.03	9,794.07	17.51%	17.30%
EE Estonian Leasing Association	1,093.00	933.00	17.15%	17.15%	50,000	43,000	16.28%	2,322.00	2,125.00	9.27%	9.27%
ES Asociación Española de Leasing y Renting - AELR	8,209.74	7,753.88	5.88%	5.88%	220,931	201,889	9.43%	22,357.06	20,973.83	6.60%	6.60%
ES Association Espanola de Renting de Vehiculos - AER	3,905.80	3,144.86	24.20%	24.20%				7,638.93	6,705.20	13.93%	13.93%
FI Federation of Finnish Financial Services - FKL	1,487.00	1,506.00	-1.26%	-1.26%	33,454	152,757	-78.10%	5,097.00	4,749.00	7.33%	7.33%
FR Association française des Sociétés Financières - ASF	36,267.00	32,604.00	11.23%	11.23%	1,225,093	1,099,761	11.40%	92,050.00	87,585.00	5.10%	5.10%
FR Fédération Nationale des Loueurs de Véhicules - FNLV	11,490.00	10,970.00	4.74%	4.74%	500,000	468,000	6.84%				
GR Association of Greek Leasing Companies - AGLC	316.33	186.75	69.39%	69.39%	3,048	2,211	37.86%	5,125.49	5,433.47	-5.67%	-5.67%
HU Hungarian Leasing Association	1,597.70	1,545.94	3.35%	3.83%	54	48	12.50%	3,542.28	3,402.52	4.11%	4.59%
IT Associazione Italiana Leasing - ASSILEA and ANIASA	22,824.00	19,505.00	17.02%	17.02%	760,724	498,534	52.59%	98,107.00	95,412.00	2.82%	2.82%
LT Association of Lithuanian Banks - Leasing Committee	1,513.00	1,086.00	39.32%	39.32%	155,608	149,062	4.39%	1,967.00	1,846.00	6.55%	6.55%
LV Latvian Lessors Association	699.74	682.26	2.56%	2.56%				1,343.51	1,203.67	11.62%	11.62%
MA Association Professionnelle des Sociétés de Financement - APSF	1,288.48	1,281.85	0.52%	0.63%	15,116	14,561	3.81%	3,983.57	3,931.11	1.33%	1.45%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	5,551.00	5,205.00	6.65%	6.65%	63,772	56,663	12.55%	9,000.00	8,500.00	5.88%	5.88%
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA	5,815.00	5,741.00	1.29%	1.29%	226,426	238,108	-4.91%	17,328.00	17,936.00	-3.39%	-3.39%
NO Finansieringsselskapenes Forening	5,798.66	5,076.76	14.22%	18.57%				12,959.77	12,536.54	3.38%	7.31%
PL Polish Leasing Association	13,311.13	11,903.76	11.82%	16.61%	401,769	348,630	15.24%	24,079.35	20,984.94	14.75%	19.66%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	3,084.00	2,829.00	9.01%	9.01%	76,160	72,851	4.54%				
RS Association of Leasing Companies in Serbia - ALCS	338.52	299.53	13.02%	15.25%	12,288	11,279	8.95%				
RU United Leasing Association - ULA	10,137.57	8,214.39	23.41%	34.42%	145,000	130,000	11.54%	43,935.77	46,405.28	-5.32%	3.12%
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	8,696.15	7,824.99	11.13%	12.50%	474,679	359,333	32.10%	20,082.80	18,997.60	5.71%	7.02%
SI Leasing Committee of the Banking Association of Slovenia	1,156.96	1,072.59	7.87%	7.87%	52,296	52,117	0.34%	2,033.96	2,337.19	-12.97%	-12.97%
SK Association of Leasing Companies of the Slovak Republic	1,418.00	1,305.00	8.66%	8.66%	44,646	41,845	6.69%	2,676.00	2,620.00	2.14%	2.14%
TR Auto Leasing and Rental Companies Association - Tokkder	2,669.82	2,057.18	29.78%	43.41%	11,535	6,948	66.02%	5,735.65	4,344.41	32.02%	45.89%
TR Turkish Association of Financial Institutions - AFI/FKB	6,918.02	7,341.93	-5.77%	4.12%				13,166.93	12,139.81	8.46%	19.85%
UA Ukrainian Union of Lessors - UUL	246.64	173.36	42.27%	66.24%	8,965	7,953	12.72%	487.55	549.02	-11.20%	3.77%
UK Finance and Leasing Association - FLA	14,846.00	15,751.41	-5.75%	6.41%				38,292.58	41,622.12	-8.00%	3.87%
TOTAL	252,343.64	232,834.27			6,745,669	6,080,574		638,248.02	619,927		
%(based on homogenous sample)			8.38%	10.50%			10.94%			2.96%	5.06%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2015 and 2016 Annual Statistical Enquiries

2b. Hire Purchase 2016

	New Production							Outstandings			
	Mio€		% changes		Number of Contracts			Mio€		% changes	
	2016	2015	not adjusted ¹	adjusted ²	2016	2015	%	2016	2015	not adjusted ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	726.79	618.59	17.49%	17.49%	21,495	18,015	19.32%	1,399.77	1,303.74	7.37%	7.37%
BE Association Belge des Entreprises de Leasing											
BE Fédération Belge des Loueurs de Véhicules - RENTA											
BG Bulgarian Association for Leasing - BAL											
CH Schweizerischer Leasingverband - SLV											
CZ Czech Leasing and Finance Association - CLFA	1,767.40	1,781.92	-0.81%	-1.71%	73,847	71,600	3.14%	3,347.78	3,035.41	10.29%	9.30%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	7,153.76	6,769.00	5.68%	5.68%	81,597	82,263	-0.81%	10,700.00	10,700.00		
DK Finans og Leasing	2,430.29	2,268.22	7.15%	6.95%	107,238	101,979	5.16%	5,651.43	5,355.76	5.52%	5.33%
EE Estonian Leasing Association											
ES Asociación Española de Leasing y Renting - AELR											
ES Asociación Española de Renting de Vehículos - AER											
FI Federation of Finnish Financial Services - FKL	2,637.00	2,279.00	15.71%	15.71%	13,435	100,827	-86.68%	4,571.00	4,092.00	11.71%	11.71%
FR Association française des Sociétés Financières - ASF											
FR Fédération Nationale des Loueurs de Véhicules - FNLV											
GR Association of Greek Leasing Companies - AGLC											
HU Hungarian Leasing Association	64.63	110.24	-41.37%	-41.10%				110.54	54.82	101.63%	102.57%
IT Associazione Italiana Leasing - ASSILEA and ANIASA											
LT Association of Lithuanian Banks - Leasing Committee											
LV Latvian Lessors Association											
MA Association Professionnelle des Sociétés de Financement - APSF											
NL Nederlandse Vereniging van Leasemaatschappijen - NVL											
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA											
NO Finansieringsselskapenes Forening											
PL Polish Leasing Association											
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF											
RS Association of Leasing Companies in Serbia - ALCS											
RU United Leasing Association - ULA											
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	6,581.34	5,597.37	17.58%	19.03%	303,239	266,781	13.67%	12,230.78	10,836.05	12.87%	14.26%
SI Leasing Committee of the Banking Association of Slovenia											
SK Association of Leasing Companies of the Slovak Republic	981.00	951.00	3.15%	3.15%	48,090	48,773	-1.40%	1,275.00	1,109.00	14.97%	14.97%
TR Auto Leasing and Rental Companies Association - Tokkder											
TR Turkish Association of Financial Institutions - AF/FKB											
UA Ukrainian Union of Lessors - UUL											
UK Finance and Leasing Association - FLA	58,982.53	60,729.64	-2.88%	9.65%				101,570.51	100,206.66	1.36%	14.43%
TOTAL	81,324.74	81,104.98			648,941	690,238		140,856.80	136,693		
% (based on homogenous sample)			0.27%	9.72%			-5.98%			3.05%	12.71%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2015 and 2016 Annual Statistical Enquiries

4. 2016 Market Shares

Leasing incl Long Term Rental

2016		New Production (Mio €)	Share of Leaseurope Market	Representivity	Total Market Size (Mio €)
AT	Verband Österreichischer Leasing-Gesellschaften - VÖL	6,465.88	1.94%	94.72%	6,826.31
BE	Association Belge des Entreprises de Leasing	6,009.70	1.80%	90.00%	6,677.44
BE	Fédération Belge des Loueurs de Véhicules - RENTA	3,190.00	0.96%	92.00%	3,467.39
BG	Bulgarian Association for Leasing - BAL	805.98	0.24%	90.00%	895.53
CH	Schweizerischer Leasingverband - SLV	9,215.74	2.76%	80.00%	11,519.68
CZ	Czech Leasing and Finance Association - CLFA	4,161.91	1.25%	97.00%	4,290.63
DE	Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	54,967.15	16.47%	90.00%	61,074.61
DK	Finans og Leasing	8,926.29	2.68%	90.00%	9,918.10
EE	Estonian Leasing Association	1,093.00	0.33%	99.00%	1,104.04
ES	Asociación Española de Leasing y Renting - AELR	8,209.74	2.46%	96.00%	8,551.81
ES	Association Espanola de Renting de Vehiculos - AER	3,905.80	1.17%		
FI	Federation of Finnish Financial Services - FKL	4,124.00	1.24%	80.00%	5,155.00
FR	Association française des Sociétés Financières - ASF	36,267.00	10.87%	98.00%	37,007.14
FR	Fédération Nationale des Loueurs de Véhicules - FNLV	11,490.00	3.44%	99.00%	11,606.06
GR	Association of Greek Leasing Companies - AGLC	316.33	0.09%	100.00%	316.33
HU	Hungarian Leasing Association	1,662.33	0.50%	85.00%	1,955.68
IT	Associazione Italiana Leasing - ASSILEA and ANIASA	22,824.00	6.84%	95.00%	24,025.26
LT	Association of Lithuanian Banks - Leasing Committee	1,513.00	0.45%		
LV	Latvian Lessors Association	699.74	0.21%	97.00%	721.38
MA	Association Professionnelle des Sociétés de Financement - APSF	1,288.48	0.39%	100.00%	1,288.48
NL	Nederlandse Vereniging van Leasemaatschappijen - NVL	5,551.00	1.66%	95.00%	5,843.16
NL	Vereniging van Nederlandse Autoleasemaatschappijen - VNA	5,815.00	1.74%	90.00%	6,461.11
NO	Finansieringsselskapenes Forening	5,798.66	1.74%	90.00%	6,442.95
PL	Polish Leasing Association	13311.13*	3.99%	100.00%	13,311.13
PT	Associação Portuguesa de Leasing, Factoring e Renting - ALF	3,084.00	0.92%	96.00%	3,212.50
RS	Association of Leasing Companies in Serbia - ALCS	338.52	0.10%	91.50%	369.97
RU	United Leasing Association - ULA	10137.57*	3.04%	100.00%	10,137.57
SE	AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	15,277.49	4.58%	80.00%	19,096.86
SI	Leasing Committee of the Banking Association of Slovenia	1,156.96	0.35%	88.00%	1,314.73
SK	Association of Leasing Companies of the Slovak Republic	2,399.00	0.72%	97.00%	2,473.20
TR	Auto Leasing and Rental Companies Association - Tokkder	2,669.82	0.80%	82.00%	3,255.87
TR	Turkish Association of Financial Institutions - AFI/FKB	6,918.02	2.07%	100.00%	6,918.02
UA	Ukrainian Union of Lessors - UUL	246.64	0.07%	80.00%	308.30
UK	Finance and Leasing Association - FLA	73,828.53	22.13%	95.00%	77,714.24
Leaseurope's representativity		333,668.38		93.5% (**)	353,260.47

Notes

* Figures for Russia and Poland are estimates of the entire leasing markets in these countries. Our Russian member, the United Leasing Association represents about 80% of the Russian market, our Polish member, the Polish Leasing Association represents 90% of the leasing market in Poland.

** Leaseurope's representativity reflects its membership only

5. Exchange Rates

ISO2	Country	2016	2015
AT	Austria	1	1
BE	Belgium	1	1
BG	Bulgaria	1.9558	1.9558
CH	Switzerland	1.0902	1.0679
CZ	Czech Republic	27.034	27.279
DE	Germany	1	1
DK	Denmark	7.4452	7.4587
EE	Estonia	1	1
ES	Spain	1	1
FI	Finland	1	1
FR	France	1	1
GR	Greece	1	1
HU	Hungary	311.44	310
IT	Italy	1	1
LT	Lithuania	1	1
LV	Latvia	1	1
MA	Morocco	10.836	10.8234
NL	Netherlands	1	1
NO	Norway	9.2906	8.9496
PL	Poland	4.3632	4.1841
PT	Portugal	1	1
RS	Serbia	123.1179	120.733
RU	Russian Federation	74.1446	68.072
SE	Sweden	9.4689	9.3535
SI	Slovenia	1	1
SK	Slovakia	1	1
TR	Turkey	3.3433	3.0255
UA	Ukraine	28.312	24.2287
UK	United Kingdom	0.8194	0.7258

Notes:

These rates are a yearly average and are taken from Eurostat (extraction date for 2016 exchange rates is 12.04.2017). Where exchange rates were not available from Eurostat, information from the national central banks or the European Central Bank was used.

Rates in the table are provided in the following way: 1 Eur = x Local Currency, for instance 1 Eur = 0.8194 GDP in 2016

6a. Equipment (Leasing & Hire Purchase)

Mio €	New Production							Outstandings			
	Mio €		% change		Number of Contracts			Mio €		% change	
	2016	2015	not adj. ¹	adjusted ²	2016	2015	%	2016	2015	not adj. ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	6,120.53	5,316.28	15.13%	15.13%	228,637	203,706	12.24%	13,518.87	12,500.30	8.15%	8.15%
BE Association Belge des Entreprises de Leasing	5,116.40	4,185.00	22.26%	22.26%	101,271	90,400	12.03%	9,845.40	9,179.70	7.25%	7.25%
BE Fédération Belge des Loueurs de Véhicules - RENTA	3,190.00	2,940.00	8.50%	8.50%				6,570.00	6,300.00	4.29%	4.29%
BG Bulgarian Association for Leasing - BAL	786.19	720.25	9.16%	9.16%				1,519.45	1,364.91	11.32%	11.32%
CH Schweizerischer Leasingverband - SLV	9,215.74	9,199.36	0.18%	2.27%	227,836	223,610	1.89%	19,546.87	19,396.01	0.78%	2.88%
CZ Czech Leasing and Finance Association - CLFA	4,013.24	3,667.84	9.42%	8.43%	150,126	135,277	10.98%	7,338.87	6,539.43	12.22%	11.22%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	53,481.74	52,268.00	2.32%	2.32%	1,580,813	1,518,016	4.14%	98,700.00	95,700.00	3.13%	3.13%
DK Finans og Leasing	8,571.70	7,487.23	14.48%	14.28%	259,116	227,387	13.95%	15,943.70	14,086.50	13.18%	12.98%
EE Estonian Leasing Association	1,093.00	933.00	17.15%	17.15%	50,000	43,000	16.28%	2,300.00	2,100.00	9.52%	9.52%
ES Asociación Española de Leasing y Renting - AELR	6,969.77	6,752.90	3.21%	3.21%	219,700	200,781	9.42%	15,212.48	13,520.31	12.52%	12.52%
ES Association Espanola de Renting de Vehiculos - AER	3,905.80	3,144.86	24.20%	24.20%				7,638.93	6,705.20	13.93%	13.93%
FI Federation of Finnish Financial Services - FKL	4,061.00	3,721.00	9.14%	9.14%	46,870	253,559	-81.52%	9,169.00	8,381.00	9.40%	9.40%
FR Association française des Sociétés Financières - ASF	31,764.00	27,887.00	13.90%	13.90%	1,223,563	1,097,997	11.44%	55,057.00	49,899.00	10.34%	10.34%
FR Fédération Nationale des Loueurs de Véhicules - FNLV	11,490.00	10,970.00	4.74%	4.74%	500,000	468,000	6.84%				
GR Association of Greek Leasing Companies - AGLC	280.73	160.56	74.84%	74.84%	3,024	2,180	38.72%	1,305.51	1,252.83	4.20%	4.20%
HU Hungarian Leasing Association	1,659.81	1,651.40	0.51%	0.98%				3,452.98	3,209.23	7.60%	8.09%
IT Associazione Italiana Leasing - ASSILEA and ANIASA	18,903.00	15,445.00	22.39%	22.39%	756,358	494,425	52.98%	37,297.00	32,216.00	15.77%	15.77%
LT Association of Lithuanian Banks - Leasing Committee	1,500.00	1,076.00	39.41%	39.41%	155,503	149,000	4.36%	1,660.00	1,660.00		
LV Latvian Lessors Association	699.74	682.26	2.56%	2.56%				1,343.51	1,203.67	11.62%	11.62%
MA Association Professionnelle des Sociétés de Financement - APSF	1,013.57	952.75	6.38%	6.51%	14,760	14,174	4.13%	2,441.95	2,457.27	-0.62%	-0.51%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	5,551.00	5,205.00	6.65%	6.65%	63,772	56,663	12.55%	9,000.00	8,500.00	5.88%	5.88%
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA	5,815.00	5,741.00	1.29%	1.29%	226,426	238,108	-4.91%	17,328.00	17,936.00	-3.39%	-3.39%
NO Finansieringsselskapes Forening	5,786.17	5,071.29	14.10%	18.44%				12,806.82	12,377.20	3.47%	7.41%
PL Polish Leasing Association	13,146.34	11,562.49	13.70%	18.57%	401,635	348,465	15.26%	22,405.53	19,170.79	16.87%	21.88%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	2,342.00	2,156.00	8.63%	8.63%	76,160	72,851	4.54%				
RS Association of Leasing Companies in Serbia - ALCS	333.10	287.87	15.71%	18.00%	12,279	11,267	8.98%				
RU United Leasing Association - ULA	10,007.47	8,006.23	25.00%	36.15%	145,000	130,000	11.54%	43,158.91	45,540.02	-5.23%	3.23%
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	15,274.85	13,416.58	13.85%	15.26%	777,857	626,078	24.24%	32,272.70	29,789.70	8.34%	9.67%
SI Leasing Committee of the Banking Association of Slovenia	1,096.40	1,030.40	6.41%	6.41%	52,137	51,926	0.41%	1,481.76	1,449.77	2.21%	2.21%
SK Association of Leasing Companies of the Slovak Republic	2,366.00	2,198.00	7.64%	7.64%	92,682	90,536	2.37%	3,636.00	3,294.00	10.38%	10.38%
TR Auto Leasing and Rental Companies Association - Tokkder	2,669.82	2,057.18	29.78%	43.41%	11,535	6,948	66.02%	5,735.65	4,344.41	32.02%	45.89%
TR Turkish Association of Financial Institutions - AFIFKB	5,569.05	5,718.06	-2.61%	7.62%				9,581.55	8,761.53	9.36%	20.85%
UA Ukrainian Union of Lessors - UUL	246.64	173.36	42.27%	66.24%	8,965	7,953	12.72%	487.55	549.02	-11.20%	3.77%
UK Finance and Leasing Association - FLA	73,828.53	76,481.04	-3.47%	8.98%				139,863.08	141,828.78	-1.39%	11.33%
TOTAL	317,868.31	298,265.20			7,386,025	6,762,307		607,619.06	581,212.57		
% (based on homogenous sample)			6.57%	10.75%			9.22%			4.54%	8.97%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2015 and 2016 Annual Statistical Enquiries

6b. Real Estate

Mio €	New Production							Outstandings (Mio€)			
	Mio €		% change		Number of Contracts			Mio €		% change	
	2016	2015	not adj. ¹	adjusted ²	2016	2015	%	2016	2015	not adj. ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	345.36	728.59	-52.60%	-52.60%	116	119	-2.52%	8,933.10	9,742.56	-8.31%	-8.31%
BE Association Belge des Entreprises de Leasing	893.30	615.50	45.13%	45.13%	220	235	-6.38%	4,713.50	4,326.90	8.93%	8.93%
BE Fédération Belge des Loueurs de Véhicules - RENTA											
BG Bulgarian Association for Leasing - BAL	19.79	18.28	8.25%	8.25%				175.17	214.33	-18.27%	-18.27%
CH Schweizerischer Leasingverband - SLV											
CZ Czech Leasing and Finance Association - CLFA	148.67	106.20	39.99%	38.73%	31	17	82.35%	513.13	568.02	-9.66%	-10.47%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	1,485.40	883.00	68.22%	68.22%	116	114	1.75%	37,500.00	37,000.00	1.35%	1.35%
DK Finans og Leasing	354.59	141.04	151.41%	150.95%				1,216.76	1,063.32	14.43%	14.22%
EE Estonian Leasing Association								22.00	25.00	-12.00%	-12.00%
ES Asociación Española de Leasing y Renting - AELR	1,239.97	1,000.98	23.88%	23.88%	1,231	1,108	11.10%	7,144.58	7,453.52	-4.14%	-4.14%
ES Asociación Española de Renting de Vehículos - AER											
FI Federation of Finnish Financial Services - FKL	63.00	64.00	-1.56%	-1.56%	19	25	-24.00%	499.00	460.00	8.48%	8.48%
FR Association française des Sociétés Financières - ASF	4,503.00	4,717.00	-4.54%	-4.54%	1,530	1,764	-13.27%	36,993.00	37,686.00	-1.84%	-1.84%
FR Fédération Nationale des Loueurs de Véhicules - FNLV											
GR Association of Greek Leasing Companies - AGLC	35.60	26.19	35.93%	35.93%	24	31	-22.58%	3,819.98	4,180.64	-8.63%	-8.63%
HU Hungarian Leasing Association	2.51	4.78	-47.42%	-47.17%	54	48	12.50%	199.84	248.11	-19.45%	-19.08%
IT Associazione Italiana Leasing - ASSILEA and ANIASA	3,921.00	4,060.00	-3.42%	-3.42%	4,366	4,109	6.25%	60,810.00	63,196.00	-3.78%	-3.78%
LT Association of Lithuanian Banks - Leasing Committee	13.00	10.00	30.00%	30.00%	105	62	69.35%	307.00	186.00	65.05%	65.05%
LV Latvian Lessors Association											
MA Association Professionnelle des Sociétés de Financement - APSF	274.92	329.10	-16.46%	-16.37%	356	387	-8.01%	1,541.62	1,473.84	4.60%	4.72%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL											
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA											
NO Finansieringsselskaperens Forening	12.49	5.48	128.05%	136.74%				152.95	159.34	-4.01%	-0.35%
PL Polish Leasing Association	164.79	341.27	-51.71%	-49.65%	134	165	-18.79%	1,673.82	1,814.15	-7.74%	-3.79%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	742.00	673.00	10.25%	10.25%							
RS Association of Leasing Companies in Serbia - ALCS	5.42	11.66	-53.49%	-52.57%	9	12	-25.00%				
RU United Leasing Association - ULA	130.10	208.16	-37.50%	-31.93%				776.86	865.26	-10.22%	-2.21%
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	2.64	5.77	-54.27%	-53.71%	61	36	69.44%	40.87	43.94	-6.99%	-5.84%
SI Leasing Committee of the Banking Association of Slovenia	60.56	42.19	43.54%	43.54%	159	191	-16.75%	552.20	887.42	-37.77%	-37.77%
SK Association of Leasing Companies of the Slovak Republic	33.00	58.00	-43.10%	-43.10%	54	82	-34.15%	315.00	435.00	-27.59%	-27.59%
TR Auto Leasing and Rental Companies Association - Tokkder											
TR Turkish Association of Financial Institutions - AFI/FKB	1,348.97	1,623.86	-16.93%	-8.20%				3,585.38	3,378.29	6.13%	17.28%
UA Ukrainian Union of Lessors - UUL											
UK Finance and Leasing Association - FLA											
TOTAL	15,800.06	15,674.05			8,585	8,505		171,485.76	175,407.64		
% (based on homogenous sample)			0.80%	1.82%			0.94%			-2.24%	-1.94%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2015 and 2016 Annual Statistical Enquiries